



## Member Onboarding Training



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## Welcome to **G7** NETWORKING™

- **Our mission:**

Equip Christians to **walk boldly in faith** while **doing referral business together**

- **Syllabus:** (Total = 40m.)

1. **The Basic Rhythms & Habits of G7** (15m.)
2. **Chapter Leadership Opportunity** (5m.)
3. **How to Use the G7 app** (10m.)
4. **Building Your Referral Partner Team** (10m.)

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# The Basics

Values & Rhythms of G7



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## Why G7?

### A Problem Worth Solving



#### Disconnected

Isolated  
Struggle to find support



#### Unorganized

Our purpose goes  
unfulfilled.



#### Feeling Lost

For all levels of experience,  
where do I go next in  
networking?

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## Our Solution

G7 keeps God at the center of networking, no matter what!

### Revenue Growth

- ✓ Warm business leads
- ✓ Trusted mentorship
- ✓ Training in effective networking process



### Spiritual Development

- ✓ Mutual discipleship
- ✓ Prayer partnerships
- ✓ Training in spiritual leadership

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## Meeting Protocol

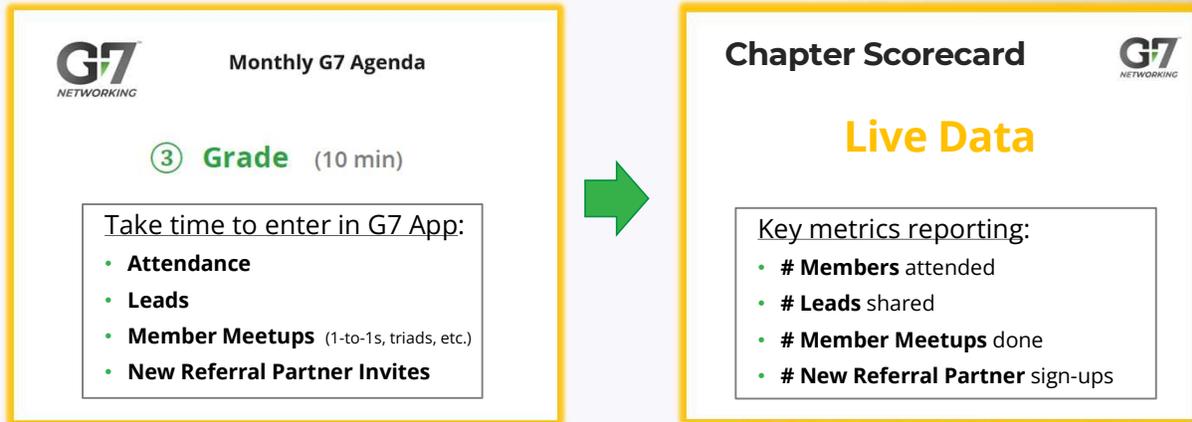
Every monthly chapter meeting follows the **7 G's of G7<sup>SM</sup>**:

- ① **Gospel:** Scripture-based devotional
- ② **Group:** Personal introductions
- ③ **Grade:** Assess group progress → Gain momentum through Chapter Scorecard

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## Measuring what we manage



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## Meeting Protocol

Every monthly chapter meeting follows the **7 G's of G7<sup>SM</sup>**:

- |   |   |                         |
|---|---|-------------------------|
| ① <b>Gospel:</b> Scripture-based devotional | } | → <b>Build Trust</b>    |
| ② <b>Group:</b> Personal introductions      |   |                         |
| ③ <b>Grade:</b> Assess group progress       | } | → <b>Learn Together</b> |
| ④ <b>God:</b> Testimony from a member       |   |                         |
| ⑤ <b>Grow:</b> Educational moment           | } | → <b>Grow by Giving</b> |
| ⑥ <b>Get:</b> What you need                 |   |                         |
| ⑦ <b>Give:</b> Share kudos & gratitude      |   |                         |

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- ① **Gospel:** Scripture-based devotional
- ② **Group:** Personal introductions
- ③ **Grade:** Assess group progress
- ④ **God:** Testimony from a member
- ⑤ **Grow:** Educational moment
- ⑥ **Get:** What you need
- ⑦ **Give:** Share kudos & gratitude

## Resource: G7 Standard Agenda

	Description	Approx. Timing	Contributor
Worship	Open and singing with praise & worship of God	5 min	President or all
① Gospel	Scripture-based devotional	5 min	Current member
② Group	Personal introductions	10-15 min	All members
③ Grade	Assess group progress	10-15 min	President or all
④ God	Testimony from a member	5-10 min	Current member
⑤ Grow	Educational moment	5-10 min	Current member or outside speaker
⑥ Get	What you need	10-15 min	All members
⑦ Give	Share kudos & gratitude	5-10 min	All members
Closing	Prayer and benediction	5 min	President or all

## Remember “**G-NET**” for Member Expectations

<b>G</b>	
<b>Near By</b>	✓ Attend events OR ✓ Send substitute
<b>E</b>	
<b>T</b>	

The Recipe for Referrals & Discipleship



# Trust-building for Referrals

**Trust** = foundation of lead-sharing



**Grow by Giving<sup>SM</sup>** mindset: Cultivate trust & serve needs of one other proactively!

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## Remember “**G-NET**” for Member Expectations

<b>G</b>	
<b>Near By</b>	✓ Attend events OR ✓ Send substitute
<b>E</b>	
<b>Trust-building</b>	✓ Meet monthly w/ another member

**Resource: How to Run Effective Meetups**

How to Run Effective Meetups

Check to yourself: How often are you 1-on-1 meeting with a fellow G7 member? What is the quality of those meetings? Are you getting the most out of your meetings?

Networking is a priority, and effective partnerships are the long game of business growth. As the saying goes, “It’s not who you know, it’s how you help them.” Building trust relationships is a key success factor for your business, but it’s not always easy to do. Here are some tips to help you build trust through member meetups.

To increase your meeting effectiveness, watch this video & leverage your time to business growth.

**Build trust through Member Meetups**

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## Chapter Leadership Opportunity

Leading a safe, God-centered culture



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## Prestigious Chapter Leadership

### Perks:

- **Missional**
- **Visibility**
- **Equipping**

### Accommodations / Expectations:

- **12-month commitment**
- **Flexible with busy, changing lives**
- **Balanced responsibility**

### Galatians 6:7-10

A man reaps what he sows. Whoever sows to please their flesh, from the flesh will reap destruction; whoever sows to please the Spirit, from the Spirit will reap eternal life.

Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up.

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# Chapter Governance

The Board of Directors (a.k.a. Chapter Leaders) are responsible for...

- spiritual vision
- chapter activities

- **voting on membership & leadership appointments:**

**EARLY FORMATION**

- ✓ President decides.

**BOARD ESTABLISHED: 4 of 5 roles filled**

- ✓ The Board votes by majority.

(President carries out Board decisions in the App.)

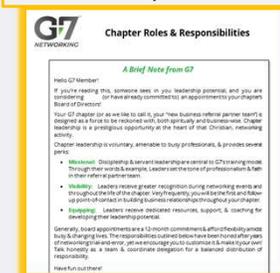
- ✓ On split, President decides.



# Chapter Leadership Roles

<b>President</b>	Drive recruitment & lead-sharing
<b>Vice President</b>	General support to President
<b>Event Director</b>	Coordinate upcoming G7 events
<b>Membership Director</b>	Visitor follow-up & onboarding
<b>Prayer Director</b>	Encourage prayer in & out of meetings

**Resource:** Chapter Roles & Responsibilities



# G7 Leadership Training

## The G7 Network



### Corporate Mission:

To bolster life & growth of every referral partner team

- *Ongoing coaching* for **Presidents & VPs**
- *Resources* for **all Members**

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## Faith with Professionalism

- A positive culture starts with **every member's contribution!**
- The arena of business networking is ripe for **discipleship!**



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## Remember “G-NET” for Member Expectations

<u>G</u>	
<u>Near By</u>	✓ Attend events OR ✓ Send substitute
<u>Exemplary</u>	✓ Professional ✓ Responsive
<u>Trust-building</u>	✓ Meet monthly w/ another member

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## How to Use the G7 App

Please get out your mobile devices.

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## Building your New Business Referral Partner Team



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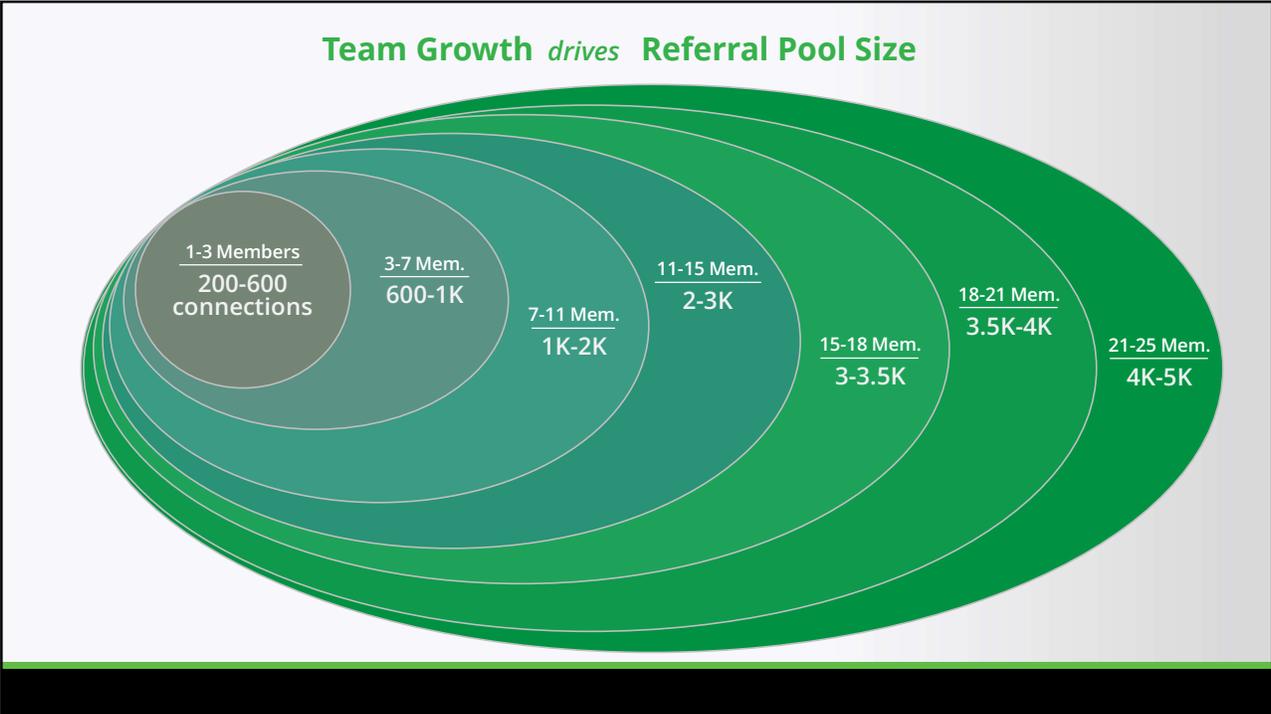
## Casting the Vision

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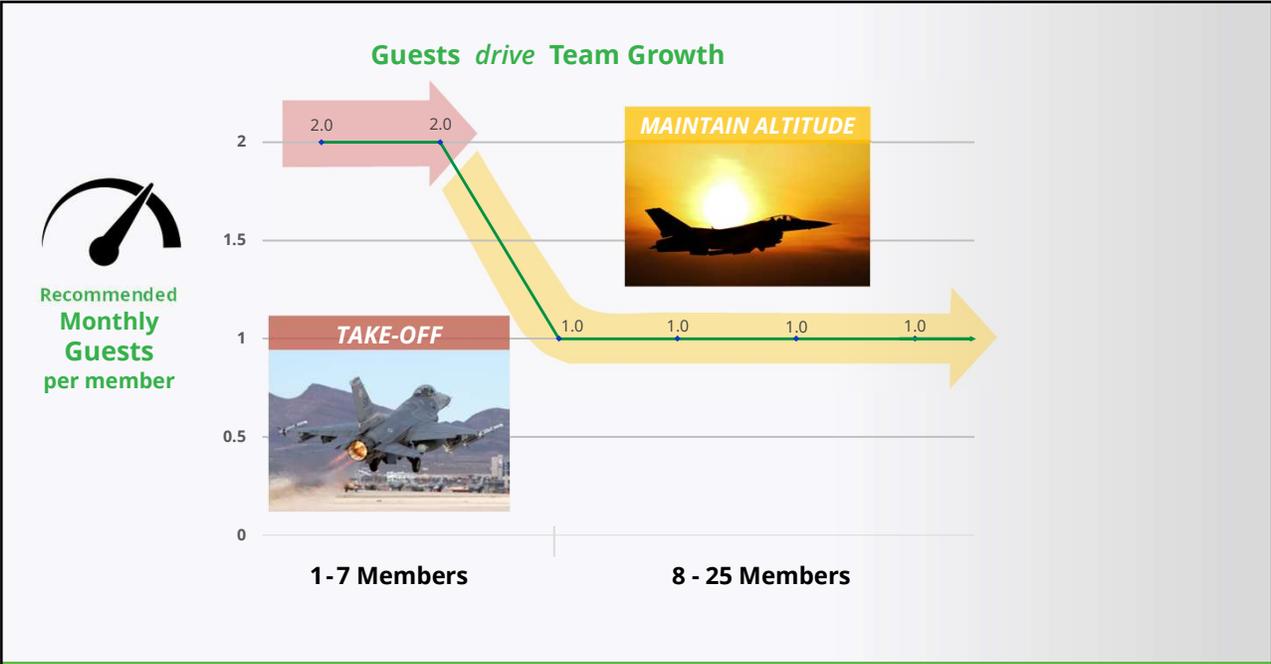
Two parts to referral networking:

- **Build trust** → existing G7 referral partners
- **Expand the circle** → new referral partner guests

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Left image from Chris Heaton, Flickr

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## Remember “G-NET” for Member Expectations

<b>Guests</b>	✓ <b>Bring a referral partner guest each month</b> G7 Visitor Policy: 1 guest visit + 1 visit with 30-day, Courtesy Membership
<b>Near By</b>	✓ <b>Attend events</b> OR ✓ <b>Send substitute</b>
<b>Exemplary</b>	✓ <b>Professional</b> ✓ <b>Responsive</b>
<b>Trust-building</b>	✓ <b>Meet w/ another member each month</b>

**The Recipe for Referrals & Discipleship**

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# Wrapping It Up

Setting you up for success

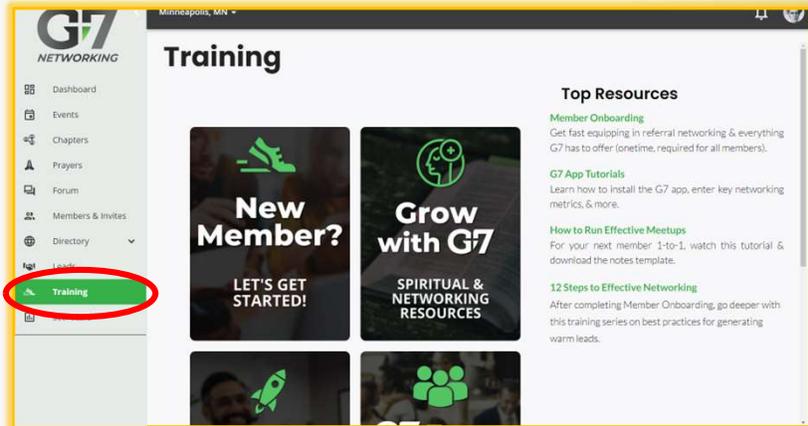


**G7 NETWORKING™**

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# Learning Resources in Training Area



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# What G7 does for you

- 1. Connecting the Body**
  - **Local chapter**
  - **Network events**
- 2. Training in effective networking process**
  - **Videos** & resources
  - **Coaching** for leaders
- 3. Corporate marketing campaigns**
  - **Additional members** (roughly 10%)
- 4. G7 App**
  - Sharing **leads**
  - Visibility on the **Global Directory**

The whole enchilada:  
Equip you to drive referral  
business & walk boldly in faith

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## What's up to you: **Cultivate Healthy Referral Networking**



### **Member Expectations:**

- ✓ Bring **1 referral partner guest** monthly
- ✓ Attend **chapter event** OR send substitute
- ✓ Interact **professionally & responsively** always
- ✓ Do **member meetup** monthly

### **Personal Networking Goal:**

- ✓ Share **1 lead** monthly with another member

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## **Final Exhortation — Deuteronomy 30**

See, I set before you today life and prosperity, death and destruction. For I command you today to love the Lord your God, to walk in obedience to him, and to keep his commands, decrees and laws; then you will live and increase, and the Lord your God will bless you in the land you are entering to possess.

But if your heart turns away and you are not obedient, and if you are drawn away to bow

down to other gods and worship them, I declare to you this day that you will certainly be destroyed. You will not live long in the land you are crossing the Jordan to enter and possess.

This day I call the heavens and the earth as witnesses over you that I have set before you life and death, blessings and curses.

**So now choose life, so that you and your children may live and that you may love the Lord your God, listen to his voice, and hold fast to him.**



# Thank you!

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# Question & Response

